

# TOP FINANCIAL INSTITUTIONS 5

## LIFE INSURERS ||

Rank		2009 Revenue \$000s	2009 Premium Income \$000s	2009 Profit \$000s	2009 Assets \$000s	2009 EPS \$
1	Manulife Financial Corp.	40,107,000	22,946,000	1,420,000	205,140,000	0.81
2	Great-West Lifeco Inc.	30,541,000	18,033,000	1,699,000	128,369,000	1.72
3	Sun Life Financial Inc.	27,572,000	15,510,000	622,000	120,082,000	0.95
4	Industrial Alliance Insurance and Financial Services Inc.	5,815,000	4,152,000	219,000	17,627,000	2.56
5	Desjardins Financial Security Life Assurance Co.	3,864,700	2,983,000	193,800	14,471,500	n.a.
6	The Standard Life Assurance Co. of Canada	3,286,063	1,607,065	108,814	17,368,880	n.a.
7	RBC Life Insurance Co.	1,927,169	1,084,119	118,798	6,149,892	n.a.
8	SSQ, Société d'Assurance-Vie Inc.	1,529,700	1,411,300	25,800	2,307,500	0.56
9	Empire Life Insurance Co.	1,222,224	839,876	53,802	4,398,650	n.a.
10	La Capitale Civil Service Mutual	1,168,618	1,147,342	50,519	3,395,431	n.a.
11	BMO Life Assurance Co.	1,066,943	379,644	13,035	3,897,106	n.a.
12	Transamerica Life Canada	861,976	390,327	86,967	6,440,120	n.a.
13	Independent Order of Foresters	812,795	497,217	95,658	6,172,359	n.a.
14	Co-operators Life Insurance Co.	776,714	631,608	33,696	3,393,833	n.a.
15	Equitable Life Insurance Co. of Canada	532,071	414,119	31,308	1,317,360	n.a.
16	Primerica Life Insurance Co. of Canada	280,082	202,836	101,437	626,901	n.a.
17	RGA Life Reinsurance Co. of Canada	274,875	115,645	-2,976	3,622,393	n.a.
18	Axa Assurances Inc.	226,315	130,839	11,924	784,200	n.a.
19	Travelers Guarantee Co. of Canada	190,979	n.a.	40,849	790,136	n.a.
20	Blue Cross Canassurance Group	190,863	169,781	17,469	348,642	n.a.

## MUTUAL FUNDS SELLERS ||

Rank		Assets* Dec.31, 2009 \$000s	Assets* Dec.31, 2008 \$000s	Change %
1	Royal Bank of Canada	101,807,162	92,462,956	10.1
2	IGM Financial Inc.	100,021,866	84,523,377	18.3
3	TD Asset Management	55,089,653	46,940,612	17.4
4	Canadian Imperial Bank of Commerce	45,312,403	41,928,563	8.1
5	Fidelity Investments Canada	43,608,737	33,659,009	29.6
6	BMO Financial Group	34,923,646	29,547,155	18.2
7	Investco Trimark Ltd.	29,284,502	28,659,453	2.2
8	Dynamic Funds	24,696,535	16,871,031	46.4
9	AGF Investments Inc.	22,832,803	19,972,547	14.3
10	Scotia Securities Inc.	21,989,716	16,788,638	31
11	Franklin Templeton Investments	20,852,465	18,402,289	13.3
12	MD Management Ltd.	15,629,539	13,142,203	18.9
13	Manulife Investments	14,659,665	11,920,553	23
14	National Bank Securities	11,764,542	9,642,130	22
15	Fonds Desjardins	10,845,998	9,100,143	19.2
16	IA Clarington Investments	7,540,866	5,831,483	29.3
17	HSBC Global Asset Management (Canada) Ltd.	5,485,317	4,517,408	21.4
18	Northwest & Ethical Investment LP	4,308,485	3,417,852	26.1
19	Standard Life Mutual Funds Ltd.	4,022,249	3,366,641	19.5
20	Brandes Investment Partners & Co.	3,700,188	3,963,383	-6.6

\*Assets under management